



POP NEWSLETTER

August 21, 2009



Southern Nevada Opps.

City of Las Vegas – Housing Authority

Consulting Services

Bid#S09005

Due: 08/28/09, 4:00 p.m.

Contact: Amparo Gamazo, 702-922-6340, slake@haclv.org N. 11th St. #150 Las Vegas, NV

Clark County

2009 Traffic Improvement - Phase 4C

Pre-bid Conference 8/26/09 - 10:30 a.m., Clark County, 500

South Grand Central Parkway, Fourth Floor, Las Vegas

Bid# 601644

Due: 9/10/09 - 2:00 p.m.

Child Support Automation Project

Pre-bid conference: 08/25/09, 10:00 a.m., Clark County, 500

South Grand Central Parkway, Fourth Floor, Las Vegas

Bid# 601670

Due: 09/11/09, 3pm

For info on above, contact: 500 S. Grand Central Pkwy. Las Vegas, NV or 702-455-2897

Clark County – Board of Commissioners

Management of Airport Billboard AD Agreement

Bid# 18-09

Due: 08/28/09, 4:00 p.m.

Contact: Michael Oram - 702-261-5932, P.O. Box 11005. Las Vegas, NV.

Clark County School District

Sale of Deep Fryers and Hobart Mixers

Bid # 10005SAH

Due: 09/10/09, 10:00 a.m.

Workers Compensation Managed Medical Care

RFP# 10019RXH

Faxback# 619

Due: 9/24/09 - 1:00 p.m.

Contact: 702-799-5225, Trang Johnson (ext. 5470) Juliann Jones (ext. 5471)

Las Vegas Valley Water District

Street Sweep Maintenance & Clean-Up 2009

Pre bid Conference 8/25/09 - 10:00 a.m., Las Vegas Valley

Water District, 1001 So. Valley View Blvd. Las Vegas

Bid# 2152-09

Due: 9/8/09 – 10:00 a.m.

Contact: Leslie Moore, Purchasing Analyst, 702/822-8604

City Of North Las Vegas

North 5th Street Improvements Phase 1B

Prebid conference 8/26/09 - 10:00 a.m., City Council Chambers,

City Hall Complex, 2200 Civic Center Drive, North Las Vegas

Bid# 1352

PWP# CL-2009-401

Due: 9/15/09 - 2:00 p.m.

Contact: Allan Fajardo, 702/633-2044

Regional Transportation Commission – Southern NV

Armored Car Services

Bid #: 10-025

Due: 08/24/09, 3:00 p.m.

Ticket Vending Machines

Bid #: 10-032

Due: 08/25/09, 3:00 p.m.

Contact: 600 S. Grand Central Pkwy. Las Vegas, NV or

<http://rtcsnv.com/about/business.cfm>

Town of Pahrump

Mult Year Website Design/Maintenance

Bid# 2009-05

Due: 09/04/2009, 4:00 p.m.

Contact: Terry Bostwick, 775-727-5107, ext.306 or

www.pahrumpnv.org or 400 N. Hwy. 160. Pahrump, NV

University of Nevada, Las Vegas

Law School Web Design

RFP# 487-VK

Due: 9/10/09 - 2:00 p.m.

Contact: UNLV, <http://www.unlv.edu/solicitations/> or 702/895-3521

Northern Nevada Opps.

City of Sparks

Larry D. Johnson Community Center Photovoltaic Retrofit Project

Non mandatory pre-bid meeting and walk-through 8/21/09 -

9:30 a.m., at the job site of the Larry D. Johnson Community Center, 1200 12th St.

For questions regarding this walk-through, contact, Brian Cason, S.E., P.E., at 775/353-4083

Bid# 09/10- 008

PWP# WA-2009-383

Due: 9/9/09 - 1:45 p.m.

Contact: Kathleen S. Rand - 775/353-2325 or

krand@cityofsparks.us

County of Nye

Erection of the Gabbs Recreation Hall

Mandatory Pre-Bid Meeting 9/3/09 -11:00 a.m., 531 Avenue "E", in Gabbs, NV

Bid# 2009-27

PWP# NY-2009-420

Due: 9/18/09 - 3:00 p.m.

Contact: Nye County Purchasing Department - 775/482-7256, 101 Radar Road, Tonopah, NV 89049

County of Nye

Donald L. Simpson Community Center Concrete

Due: 9/8/09 - 3:00 p.m.

Contact: Donna Kelley - 775/377-2508, Town Manager at the

Round Mountain Town Hall, 100 Hadley Circle, Round Mountain, NV 89045

Northern Nevada Opps. (con't)

County of Mono - Public Works

Swall Meadows Streets Rehabilitation Project

Bid# 9087

Due: 9/10/09 - 10:30 a.m.

Mono County Sheriff Station Roof Repairs

Due: 9/10/09 - 4:00 p.m.

Contact: www.monocounty.ca.gov - Clerk of the Board of Supervisors, P.O. Box 715, Bridgeport, CA, 93517

Nevada System of Higher Education

Communication Cable Drops

RFQ# 7800 (UNR)

Due: 9/10/09 - 2:00 p.m.

Contact: Bid Copy Email Request to ritchey@unr.edu or University Purchasing Department, 775/784-6552

Electronic Research Admin. Enterprise System

RFP# 7799 (UNR)

Due: 9/17/09 - 2:00 p.m.

Contact: Bid Copy Email Request to ritchey@unr.edu or University Purchasing Department, 775/784-6552

Master Plan for the Dandini Research Park

RFP# 7803 (DRI)

Due: 9/17/09 - 2:00 p.m.

Contact: Bid Copy Email Request to fharvey@unr.edu or University Purchasing Department, 775/784-6552

Nevada County

McCourtney Road Landfill Leachate Disposal Improvement Project

Pre-bid conference: 8/18/09, 10:00 a.m. , 14741 Wolf Mountain Rd. Grass Valley, CA

Due: 9/3/09, 3:00 p.m.

Metals Area Floor Replacement Project at the McCourtney Road Transfer Station

Due: 9/9/09 - 3:00 p.m.

Contact: Nevada County Purchasing - 530/265-1766, 950 Maidu Ave, Nevada City, CA 95959

Nevada Department of Transportation

Electronic Bidding System

Due: 8/31/09 - 3:00 p.m.

Contact: NDOT - 775/888-7070, 1263 South Stewart Street, Room 101, Carson City, NV 89712

RE-BID

Nevada Division of State Parks

Van Sickle Bi-State Park Phase 1

Bid# D-2009-310

Due: 8/25/09 - 2:00 p.m.

Contact: Division of State Parks - 775/684-2786, Suite 5005, 5th floor, 901 S. Stewart Street, Carson City, NV 89701

Nevada State Public Works Board

Ground Water Protection, Carlin Conservation Camp Project

Pre-Bid Meeting 8/19/09 - 11:00 a.m., Carlin Conservation Camp SPWB Project# 07-M06

Due: 9/1/09 - 2:00 p.m.

Contact: Nevada State Public Works Board, 775-684-4141, 515 East Musser Street, Suite 102 Carson City, NV 89701

Nevada State Purchasing

18-Wheeler Truck Load Scales

Bid# 7659

Due: 8/25/09, 2:00 p.m.

Health Network Services

Bid #: 1803

Due: 9/10/09, 2:00 p.m.

Wellness-Disease Management Program

Bid #: 1812

Due: 9/15/09, 2:00 p.m.

Contact: 775-684-0170 or <http://purchasing.state.nv.us>

Nevada System of Higher Education

Jot Travis/DC Steam Boiler & Generator Replacement

ITB# 7802 (UNR)

Due: 9/3/09 - 2:00 p.m.

Equestrian Center Lease

RFP# 7797 (UNR)

Due: 9/10/09 - 2:00 p.m.

Contact: University Purchasing Department, 775/784-6552

North Tahoe Public Utility District

Fencing for Kingwood West Tank

Due: 8/25/09 - 11:00 a.m.

Contact: NTPUD - 530/546-4212, 875 National Avenue, Tahoe Vista, CA 96148

Annual Snow Removal Maintenance Services

Due: 9/1/09 - 10:00 a.m.

Contact: North Tahoe Public Utility District - 530/546-4212, 875 National Ave, Tahoe Vista, CA, 96148

Placer County

Lake Forest Erosion Control Project Area B (SEZ/Habitat Restoration) Construction

Bid# 1082

Due: 8/24/09 - 3:30 p.m.

Placer County Tahoe City Transit Center

Bid #: 1070

Due: 8/27/09, 3:30pm

Pre-bid conference: 8/11/09, 10:00 a.m., 64-Acre Tract in Tahoe City

Contact: County of Placer - 530/889-7776, 2964 Richardson Drive, Auburn, CA 95603

Regional Transportation Commission

Federal Economic Recovery Spending - Building Renovations and Upgrades

Contact: Thomas Taelour, Phone: 775-335-1832 Fax: 775-348-3220 Email: ttaelour@rtcwashoe.com

Reno-Tahoe Airport Authority

Reno-Tahoe International Airport Airfield Lighting Systems Upgrades (2009), Replace West Airfield Lighting Vault

AIP# 3-32-0017-82

PWP# WA-2009-357

Due: 8/27/09, 2:00 p.m.

Stage 13 Apron Rehabilitation

AIP# 3-32-0017-85

PWP# WA-2009-362

Due: 8/27/09, 3:00 p.m.

Northern Nevada Opps. (con't)

Reno-Tahoe Airport Authority

Reno-Tahoe International Airport Airfield Lighting Systems Upgrades (2009), Replace West Airfield Lighting Vault

AIP# 3-32-0017-82
PWP# WA-2009-357
Due: 8/27/09, 2:00 p.m.

Contact: Reno-Tahoe International Airport, 2001 E. Plumb Lane, Reno, NV 89502

South Tahoe Public Utility District (STPUD)

Water Meter Installation Project

Mandatory Pre-Bid Conference 9/2/09 - 10:00 a.m., STPUD, Conference Room, 1275 Meadow Crest Drive, South Lake Tahoe, CA

Due: 9/29/09 - 2:00 p.m.
Contact: Heidi Baugh, Contracts Administrator 530/543-6205

Truckee Meadows Water Authority (TMWA)

Valley Road Main Replacement

Mandatory Pre-Bid Conference 8/18/09 - 10:00 a.m., TMWA, 1355 Capital Blvd., Reno, NV

Bid# 0910-87
Due: 8/27/09 - 11:30 a.m.
Contact: Justine Chambers 775/834-8056 or jchambers@tmwa.net

Washoe County School District

Lighting Upgrades at Various Schools and Complexes

Bid# 111A
PWP# WA-2009-369
Due: 8/25/09, 2:00 p.m.
Contact: WCSO, 333 Holcomb Ave. #300. Reno, NV

Sub-Opps.

Harper Construction Company

Various Sub-contracting Opportunities

Contact: Ms. Shayne Dahlstrom, Small Business Liaison Officer, sdahlstrom@harperconstruction.com

Jaynes Corp.

Design-Build, NAF Child Development Center

Bid #: W912PL-09-R-0042
Due: 08/24/09, 2pm

For questions on above, contact: Kris Jordan. Phone: 702-876-7524. Fax: 702-876-7693. kristinaj@jaynesscorp.com

SAVI Construction

Various Opportunities

- Child Development Center at NAFB – Due: 08/25/09

Possible future opps:

- Siegfried and Roy Park

- Public Works Multi-Use Service Center

Contact: Phone: 702-382-3177 Fax: 702-382-3351 E-mail: contactus@saviconstruction.com

Western Summit Constructors, Inc.

Box Culvert Mods.

Bid #: 09.53541.02-LED
PWP #: CI-2009-404
Due: 08/25/09, 1:30pm
Contact: Karen Calabro 5470 Valley Hwy. Denver, CO
Phone: 303-298-9500 Fax: 303-298-9501

Public-Private Partnership Opportunity

Review this Grant notice. Would this be something that would be of interest to you? Eligibility criteria is state/local governments. How about teaming with an agency to pursue the contract. You may have the technical and grant writing expertise needed. There's no match required. Think about it!

Agency	DOT - Federal Motor Carrier Safety Administration (FMCSA)
Title	2010 New Entrant Safety Assurance Program Funding Opportunity No: USDOT-FMC-MCSAPNE-10-001 CFDA 20.218
Deadline	October 15, 2009. When each of those applications has been reviewed and funding allocated as appropriate, applications submitted after October 15, 2009, will be considered on a case-by-case basis until the entire funding appropriation has been allocated.
Funding	Available Funds: \$29M Number of Awards: 50 Range of Awards: \$10,000 - \$29M Cost Share: No

Hot Topics

Tidbits

The SBA is putting the finishing touches on a new, temporary loan program to support on-going small businesses in financial hardship. This is not for new or large businesses. It's called the ARC Loan Program, ARC standing for America's Recovery Capital. These are interest free- to be used to pay principal and interest on other qualifying business loans. Of course, there's always the fine print about who can qualify and those are being written right now. SBA will be your best source for the final elements.

FYI - A warranted contracting officer is the only federal employee with the authority to obligate the government in the expenditure of funds. CAUTION - Not all contracting officers are warranted. So if you've got a general or technical engineer working with you, great. Just realize, they can't give you a contract.

How does the government decide what's a fair and reasonable price? There are several methods:

1. Comparing proposal prices
2. Looking at previous prices
3. Using parametric tools
4. Evaluating catalog or published prices
5. Assessing gov't estimates
6. Analyzing market prices
7. Reviewing pricing info from the offeror

Federal Acquisition Regulations prefers the first two. So even if you're the only bidder, they will look to see how your price compares to previous bids.

New Legislation - There is currently a bill in place to repeal the Davis-Bacon Act (prevailing wage on federal contracts). On the one hand, the economic times (federal budget deficit) would seem to make this an easy choice - The other side of the coin are the lobbyists. As with any federal legislation, it's a long way from proposing to passing. We'll keep you informed.

Hot Topics(con't)

More locally, in Clark County, the County Commission is hearing a proposal regarding the utilization of apprentices; etc which many DBE holders and others fear will eliminate them from much of the work in the valley. Speaking of DBE, the RTC also uses the DBE lists to meet small business goals.

CCR - yes, more changes. This year you should be receiving a reminder to update notice. If you are still working with a TPIN and have not converted to a User ID and Password by Dec 21, 2009, your company database will be dropped from the CCR registry. Of course, you can start from scratch and re-register.

Since everyone's making rules or changing rules, we can't forget to mention the Administration. There is already an Executive Order out for all agencies giving them "guidance" on reporting performance on ALL contracts even task orders, IDIQ's and GWACS. Each agency will assign a named person from each agency to be accountable and file reports to OFPP (office of federal procurement policy) on how each agency is doing (to start 2/1/2010). In addition, they will be required to report all terminations of contracts (we assume the reason for the termination will be one of the lines to fill in)

Some of the new rules and regulations we talk about come from the Smart Contracting Caucus, a bipartisan Congressional organization which educates members of Congress about government contracting and are committed to improving small business contracting policies as relates to the federal contracting.. This is a public site and you can find out which Congressmen are part of the caucus (if you wanted to give them some info on how things are going out here) and find out what they're focusing on. www.smartcontracting.org

Marketing

Did you know the State of Nevada has forecasts of bid opportunities to come? Everything from insurance examiners to Child development. Better yet, they have the buyers name and contact points. Go to <http://purchasing.state.nv.us/udocs.htm>

If you didn't already know that many federal contracts restrict purchases to "American" made particularly the military, be aware that DHS (Dep't of Homeland Security) has an interim rule (not final) that will restrict anything made of textiles outside the US. If you make clothing, parachutes, uniforms, etc - be alerted.

GSA has implemented a **Mentor-Protégé** program to get their primes to work more with small businesses including all the set-aside categories. The rule becomes final September 14. This would enhance small business opportunities to participate in the GSA contracts and work. As of now, the particulars are not available but we will get them to you ASAP. We are assuming the small businesses would not have to be and GSA schedule. In the meantime, if you know of a company who has a GSA schedule, make contact and suggest a "teaming". GSA will be offering "incentives" to the Mentors who do take on a small business "protégé". You can go into GSA and see who from

Nevada is a schedule holder and in what categories. You'll also be able to see their "catalogs" and prices even if it's a service business rather than a commodity. It doesn't have to be an NV company - just makes discussions easier.



BLM & Procurement Outreach Program

HAZARDOUS FUELS REDUCTION PRE-PROPOSAL CONFERENCE Solicitation No. L09P00981

Bureau of Land Management, Nevada State Office
Great Basin Conference Rooms A & B
1340 Financial Blvd., Reno, NV 89502
**Thursday, September 24, 2009
12:30 p.m. to 4:30 p.m.**

**Contact E. Butch Hayes at 775/861-6479 or
ehayes@nv.blm.gov
for further info**

The Bureau of Land Management (BLM) has a requirement for hazardous fuels management services to treat vegetation to reduce the risk of wildland fires. Nevada is one of the states that may utilize contracts resulting from this Indefinite Delivery Indefinite Quantity (IDIQ) contract. Multiple awards are anticipated. This IDIQ Contract will be issued for a 3 year period. Other federal land management agencies may also utilize this contract. Attending this conference is free and no reservation is required.

Project areas may be reforestation areas, natural and managed stands of timber of all ages, size, and species, shrub fields, or grass areas. The objective is to treat fuels present on units identified to reduce fuel loading. The services are designed to provide for hazardous fuels reduction, prescribed burning and mop-up. Services may include furnishing labor, supervision, transportation, operating supplies and incidentals to perform all work necessary to conduct hazardous fuels reduction by manual, chemical, or mechanical methods.

This is a 100% Small Business Set-Aside. Potential offerors may obtain a copy of the solicitation at www.fedconnect.net (Search Public Opportunities; Search Criteria = Reference Number; enter L09P00981; then Search). Offerors may bid on any or all of the following states: AZ, CA, CO, FL, ID, KS, MT, NB, NV, NM, ND, OK, SD, TN, TX, UT, and WY. This request for proposals closes October 26, 2009.

The Procurement Outreach Program (POP) is the Procurement Technical Assistance Center (PTAC) for the state of Nevada. PTACs assist small businesses in locating, bidding on, and successfully completing contracts.

Client Spotlight



The United States Department of the Interior has purchased the first generation of a new Led solar street light from a local Las Vegas company, **Tytre, Inc.**

Tytre is the leading provider of outdoor solar street lighting for the State of Nevada. "With installations at the Las Vegas Convention Center and Lake Mead National Park, and ongoing negotiations with several municipalities, the future looks bright for **Tytre**," remarked Curtis McCall, company founder and president.

Principals from the National Park Service at Lake Mead noted that the necessity for near zero maintenance was the deciding factor in their solar lighting purchase from **Tytre**. Staff members went on to say that competing devices were eliminated in favor of **Tytre's**, based on ease of maintenance. Park Service maintenance staff has avoided the nightmare of replacement parts from multiple manufacturers by installing the **Tytre/SolarPath** fixtures.

Curtis McCall
President
Tytre Inc
NDOT.DBE.MBE Certifications
2961 Industrial Rd Suite 204
Las Vegas Nevada 89109
<http://www.tytre.com/>.



Calendar of Events

August 26, 2009

Las Vegas Valley Water District, Southern NV Water Auth., and The Springs Preserve Leadership
NAMC Nevada "Building Relationships"
3pm-5pm
333 S. Valley View Blvd. Las Vegas, NV.
www.springspreserve.org

September 1-2, 2009

Unmanned Aircraft Systems West Conference
Caesars Palace. Las Vegas, NV
<http://www.ttcus.com/brochure-conference-request.cfm?id=116>

September 3, 2009

Lean Office Training Workshop
8:30 a.m. – 5:00 p.m.
DRI, 755 E. Flamingo Rd., Las Vegas
Sponsored by MAP, \$299 per person
Register at www.mapnv.com Event #NV0000342EV

September 12, 2009

Nevada Lieutenant Governor -- Brian K. Krolicki presents
2nd Annual Nevada Veteran's Conference
Hard Rock Hotel & Casino
Las Vegas, NV
Register: <http://veterans.ltgov.nv.gov/>

September 17, 2009

Clark County Annual Business Opportunity Day
9:00 a.m. – 2:30 p.m.
Pearson Community Center, 1625 W Carey, N. Las Vegas, NV
For more information call 702-455-3138

September 18, 2009

Fundamentals of Expanding International Sales
8:00 a.m. – 4:00 p.m.
University of Nevada Cooperative Extension
8050 Paradise Road
Las Vegas, NV
For more info: <http://exportuniversity.com>
or Andrew.Edlefsen@mail.doc.gov or 702-388-6694

September 21-24, 2009

DoD SBIR Beyond Phase II Conference
Marriott World Center. Orlando, FL
<https://www.beyondphaseii.com/index.aspx>

November 2-5, 2009

The 2009 National SBIR/STTR Conference
John Ascuaga's Nugget, Sparks, NV
Conference registration, sponsorship/exhibitor opportunities and more information are available at:
<http://www.unr.edu/sbir-sttr2009>

